

Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 041305
ORIGIN EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 NSC-05
SS-15 /056 R

DRAFTED BY EB/OA/AVP:GGGRIFFITHS:GG
APPROVED BY EB/OA:MHSTYLES
EB/OA/AVP:AJWHITE
CAB:JDEEGAN
EUR/WE:EBEIGEL

-----050574 162023Z /70

P 161845Z PEB 78
FM SECSTATE WASHDC
TO AMEMBASSY MADRID PRIORITY

LIMITED OFFICIAL USE STATE 041305

E.O. 11652:N/A

TAGS: EAIR, SP

SUBJECT:CIVAIR: TWA AND IBERIA TARIFF FILINGS

REF: (A) MADRID 01527; (B) STATE 025871

1. CAB INFORMS DEPARTMENT THAT IBERIA FILED NEW TARIFF PACKAGE FEBRUARY 9 WITH TWO BASIC ELEMENTS: NON-AFFINITY/ GROUP FAR: WAS ELIMINATED; AND A 7-60 DAY APEX FARE WAS INTRODUCED. APEX FARE HAS FOLLOWING ADVANCE PURCHASE REQUIREMENTS: 30 DAYS IF STAY IS BETWEEN 7-13 DAYS; 21 DAYS IF STAY IS BETWEEN 14-45 DAYS; AND 30 DAYS IF STAY IS BETWEEN 46-60 DAYS. APEX AND INCENTIVE GROUP FARE PASSENGERS MAY CONSTITUTE UP TO 83 OF TOTAL SCHEDULED WEEKLY ECONOMY SEAT CLASS CAPACITY.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 041305

2. FILING WAS IN FORM OF SPECIAL PERMISSION APPLICATION BECAUSE IBERIA WANTED FARES TO BE EFFECTIVE FEBRUARY 20. SINCE FILING WAS LESS THAN 30 DAYS IN ADVANCE OF PROPOSED DATE OF EFFECTIVENESS, SPECIAL PERMISSION APPLICATION NEEDED.

3. TWA INFORMS DEPARTMENT THAT CURRENTLY IT HAS UNTIL

MARCH 31, A 7-60 DAY APEX WITH A 21 DAY ADVANCE PURCHASE PROVISION. IN ADDITION, IT HAS FILED FOR EFFECTIVENESS APRIL 1, A 7-60 DAY APEX WITH A 30 DAY ADVANCE PURCHASE PROVISION. USG SEES NO PROBLEM WITH IBERIA FILING, AND CAB APPROVAL OF IBERIA SPECIAL PERMISSION APPLICATION IS EXPECTED. WE WOULD ANTICIPATE, IN TURN, THAT GOS WOULD HAVE NO PROBLEMS WITH APRIL 1 TWA FILING.

4. IN THIS CONTEXT, USG NOTES THAT THE 21 DAY ADVANCE PURCHASE PROVISION FOR THE 14-45 DAY STAY PORTION OF THE IBERIA APEX FARE MAY BE AN UNNECESSARY COMPLICATION OF THE FARE, ADDED BY IBERIA IN RESPONSE TO WHAT IT PERCEIVES AS A STRONGLY HELD TWA DESIRE FOR SUCH A PROVISION. IF THIS IS INDEED THE CASE, EMBASSY SHOULD STRESS TO GOS FACT THAT TWA APRIL 1 FILING IS STRAIGHT 30 DAY ADVANCE PURCHASE APEX FARE. A WITHDRAWAL BY IBERIA OF THIS PROVISION FROM ITS FILING WOULD ENCOUNTER NO OBJECTIONS FROM USG NOR PLACE IBERIA IN A POORER COMPETITIVE POSITION VIS-A-VIS TWA FOR THE SUMMER SEASON. IF IBERIA RETAINS THE 21 DAY PROVISION FOR THE SUMMER SEASON, IT IS EXPECTED THAT TWA WILL FILE TO MATCH IT.

5. USG SEES NO COMPELLING NEED FOR AD HOC AGREEMENT ON THESE FILINGS AS WAS NECESSARY FOR THE SUPER-APEX AND NON-AFFINITY/GROUP FARES. FARES ARE OF DIFFERENT NATURE LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 STATE 041305

THAN SUPER-APEX AND NON-AFFINITY FARES. IN ADDITION, GOS AND USG ALWAYS RETAIN THE ABILITY UNDER THE BILATERAL, TO SUSPEND EXISTING FARES UPON SIXTY DAYS ADVANCE NOTICE.

6. ACTION REQUESTED: EMBASSY REQUESTED INFORM APPROPRIATE GOS OFFICIALS SUBSTANCE THIS MESSAGE. ISSUE OF 21 DAY PROVISION DISCUSSED PARA 4 FOREGOING IS NOT A MAJOR POINT, AND EMBASSY SHOULD PRESENT IT IN LOW-KEY FASHION. POINT TO STRESS IS THAT RESOLUTION OF FARES IMPASSE SEEMS TO BE AT HAND. VANCE

LIMITED OFFICIAL USE

NNN

*** Current Handling Restrictions *** n/a

*** Current Classification *** LIMITED OFFICIAL USE

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIR FARES, SUPPLEMENTAL AIRLINES, TARIFFS
Control Number: n/a
Copy: SINGLE
Draft Date: 16 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE041305
Document Source: CORE
Document Unique ID: 00
Drafter: GGGRIFFITHS:GG
Enclosure: n/a
Executive Order: n/a
Errors: n/a
Expiration:
Film Number: D780072-0411
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t197802112/aaaafiex.tel
Line Count: 109
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON MICROFILM, TEXT ON-LINE
Message ID: 82529cce-c288-dd11-92da-001cc4696bcc
Office: ORIGIN EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 78 MADRID 1527, 78 STATE 25871
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3458824
Secure: OPEN
Status: <DBA CORRECTED> gwr 970818
Subject: CIVAIR: TWA AND IBERIA TARIFF FILINGS
TAGS: EAIR, SP, IBERIA, TWA
To: MADRID
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/82529cce-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014